

# WEST POINT HOME

## VENDOR COMPLIANCE - EXPENSE OFFSET TABLE

Category	Issue	Handling Charge	Escalated Handling Charge
Incorrect Documents	Documents are not submitted with correct information as required by WPH	\$150 per shipment	Increases to \$200 per shipment for repeat offenders
Late Documents	Documents not provided prior to the ready date of the shipment as required by WPH	\$150 per shipment	Increases to \$200 per shipment for repeat offenders
Carton Quality	Inferior carton quality that does not meet WPH carton requirements	\$150 per shipment plus \$3.00 per carton	n/a
Carton Marking	Carton marking errors not meeting WPH requirements	\$150 per shipment plus \$1.00 per carton	
Carton Packing	Carton contents do not match content label resulting in packing errors	\$150 per shipment plus \$3.00 per carton	n/a
Carton Packing	Carton weight and dims do not match submitted spec	\$150 per shipment plus \$3.00 per carton	n/a
Carton Packing	Inferior carton taping	\$150 per shipment plus \$1.00 per carton	n/a
Packaging	Damaged, inferior, or incorrect packaging that does conform to WPH standards that results in processing delays at WPH	\$150 per shipment plus \$1.00 per unit	n/a
Shipment Non-Conformity	Any non-conformity to the vendor partnership requirements that causes processing delays at WPH sole discretion	\$150 per shipment plus additional distribution center expensed incurred	n/a
Ticketing	Incorrect tickets, missing tickets, incorrectly placed tickets, illegible/unreadable UPC information on tickets, or missing/incorrect retail price on tickets when required	\$150 per shipment plus \$.20 per selling unit	n/a
Misdirected Freight	Merchandise shipped to the incorrect distribution center or data associated with incorrect distribution center transmitted	\$150 per shipment plus \$3.00 per carton	n/a
ASN	Late, incorrect, or not received ASN/856 when applicable	\$150 per PO shipment	Increases to \$200 per PO for repeat offenders

LAST UPDATED: JULY 15, 2010

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Loading	Failure to properly load shipment resulting in poor container utilization	\$150 per shipment plus a prorated transportation charge	n/a
Transportation	Failure to use carrier specified by WPH or shipment of an unauthorized shipment	\$150 per shipment plus full cost of transportation	n/a
Transportation	All assessorial charges incurred from the pickup or loading of merchandise for any shipment. (Examples: wait time, load & count, cancelled bookings,	\$150 per shipment plus the assessorial charge by carrier	n/a
Transportation	Failure to have product ready on the specified ready date	\$150 per shipment	Increases to \$200 per shipment for repeat offenders
Transportation	Inaccurate weight, cube, or cartons reported for shipment	\$150 per shipment plus a percent of the freight cost based on trailer fill loss percent	n/a
Vendor Accuracy	Shipments reworked due to inaccurate vendor shipping causing over/short issues in unit quantity	\$150 per shipment plus \$.20 per selling unit	n/a
Floor Ready	Sewn-in label missing or incorrect	\$150 per shipment plus \$1.00 per incorrect label	n/a
Floor Ready	Poly bag not sealed properly	\$150 per shipment plus \$1.00 per bag	n/a
Product Quality	Inferior product quality that does not meet WPH standards	\$1500 per PO shipment plus inspection costs, actual cost of goods, and cost of any disruptions to the WPH receiving process.	Additional charges may be applicable due to the severity of the problem discovered.
Supply Chain	Failure to ship on agreed upon promise date	Difference in ocean freight cost and expedited freight cost plus \$1500 handling per PO.	n/a